股票简称：星徽股份　　股票代码：300464

向特定对象发行股票

2022年创业

（注册

东莞证券股份有限公司
DONGGUAN SECURITIES CO.,LTD

地址：东莞市莞城区可园南路一号）

二〇二二年八月

eBay

2019 2020 2021

2022 1-3

88.33% 93.40% 76.54% 53.98%

2021

46.84% 50.56% 81.77%

82.03% 2021

2018

2022 3 31 53,192.03

2020

30,143.96 2022 3 31

8

2022 3 31 21,012.07

11,914.42 2020

2018 +

2021

2020 8

2018

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eBay

2018

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2018 10.11 2021

2021 6.80

4.16

2019 2020 2021 2022 1-3

79.26% 92.04% 83.68% 76.35%

2020

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		2004 3 9 2009 6 17

2022

Saca		Saca Precision Technology S.r.l.
Donati		Donati S.r.l.
SKL		Sunvalley HK Limited
STK		Sunvalleytek International, Inc.
ZBT		ZBT International Trading GmbH Sunvalley HK Limited
SVJ		Sunvalley Japan Co.Ltd Nearby Direct Japan Co., Ltd.
CELLECTIONS		CELLECTIONS CORP
EURO-TECH		EURO-TECH DISTRIBUTION

B2C		Business-to-Consumer
Seller Central		
SKU		Stock Keeping Unit
FBA		“ Fulfillment by Amazon ”

	Guangdong SACA Precision Manufacturing Co., Ltd.
	300464
	369,122,175.00
	91440606617643049A
	3
	3
	1994 11 11
	2015 6 10
	528311
	0757-26332400
	0757-26326798
	sec@sh-abc.cn
	http://www.sh-abc.cn

2022 3 31 353,122,175 41,158,184

	41,158,184	11.66%
	11,792,416	3.34%
	25,381,840	7.19%
	3,983,928	1.13%
	311,963,991	88.34%
	353,122,175	**100.00%**

1

	1,050
	914406066176565017
	1997 1 16
	( )
	50.48% 49.52%

	2021.12.31
	33,290.96
	23,699.98
	9,590.97
	21,422.09
	8,012.11
	13,409.98
	11,868.87
	2021
	-
	-

	-2,447.64
	12,233.63
	11,242.70

2

21.71%

100%

21.71%

1965

362101196511120**** 1989 10 1994 4

1994 11

2018 2 7

1973

P5727*** 1994 11 2009 12

2009 12

1994

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2018 12

15.3 100%

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F527

2012

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3	2016-2020		2016 8	

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1	“ ”		2021 11	

2	“ ”		2021 9	
3			2021 7	B2B
4			2020 10	
5	2020 75		2020 10	“ ”
6	46		2020 5	46
7			2020 5	

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2014

2016 2016

5

1 -1.5

2016

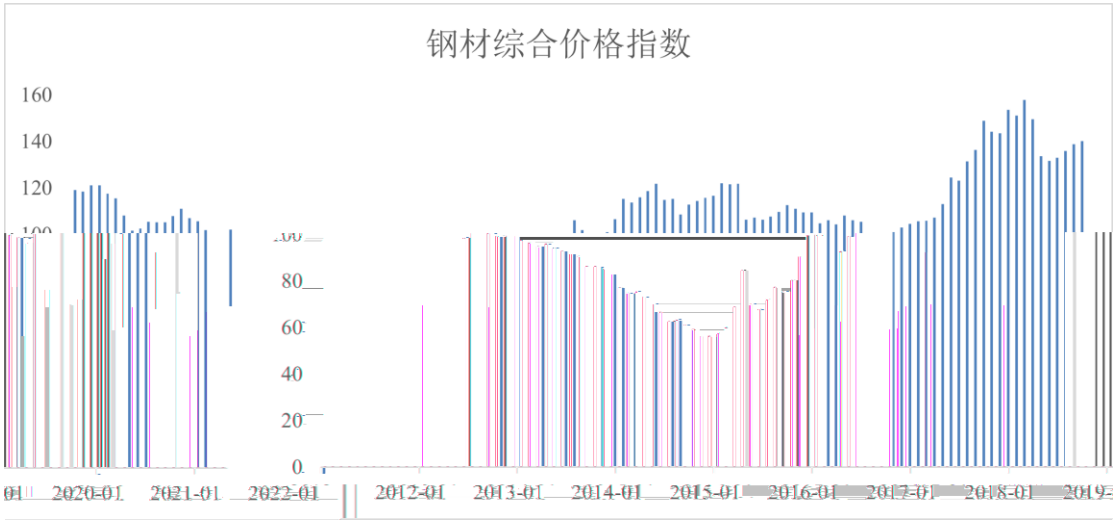
2012

14.95%

2011

2016

2021



Wind

2

2021

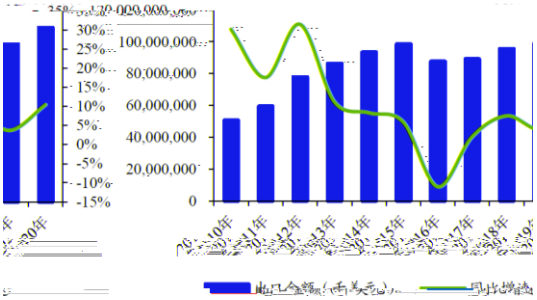
433.70 0.90%

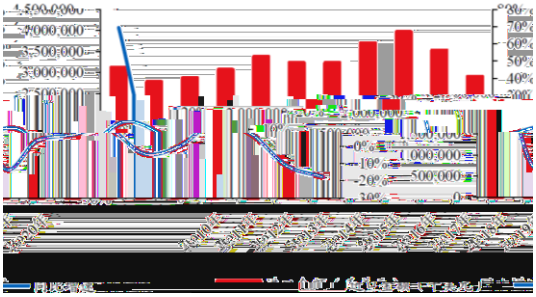
2016 2021

1,982 4,189 16.15%

2020 1,094

10.4% 29 17.6%





Wind

2022

1,068.6 1.7% 3

353.6

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B2C B2B B2C

B2B

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1 “ ”

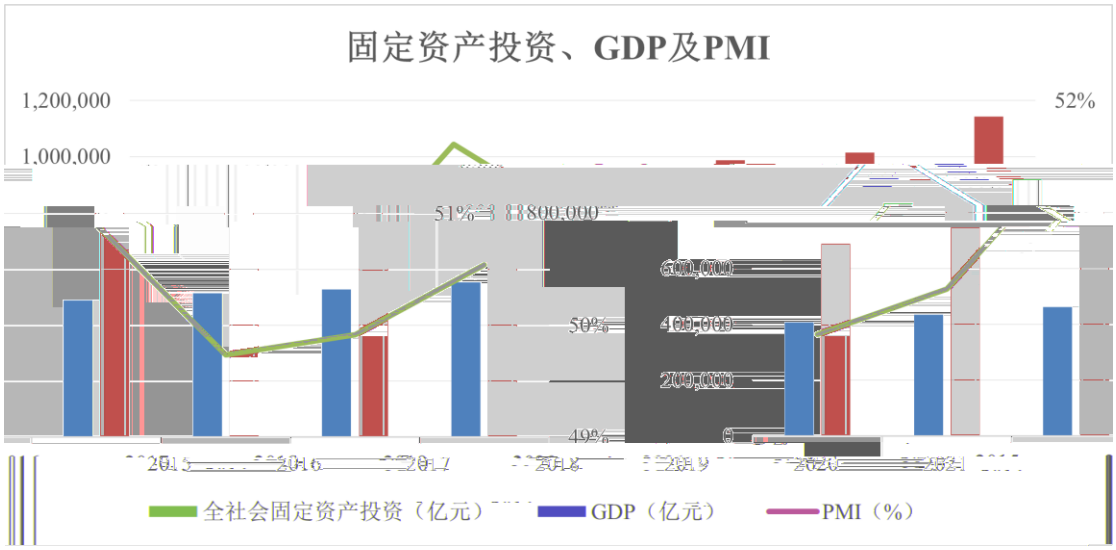
2015

2016

2020 GDP PMI

2021 GDP

PMI



Wind

2020 7 30 “

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2020 3,811

14% 2016-2020

17.76% IT

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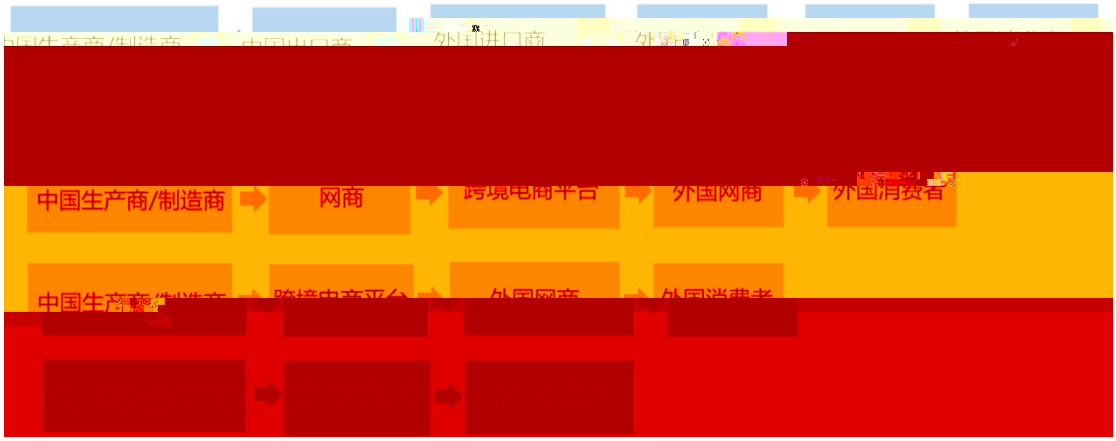
传统外贸



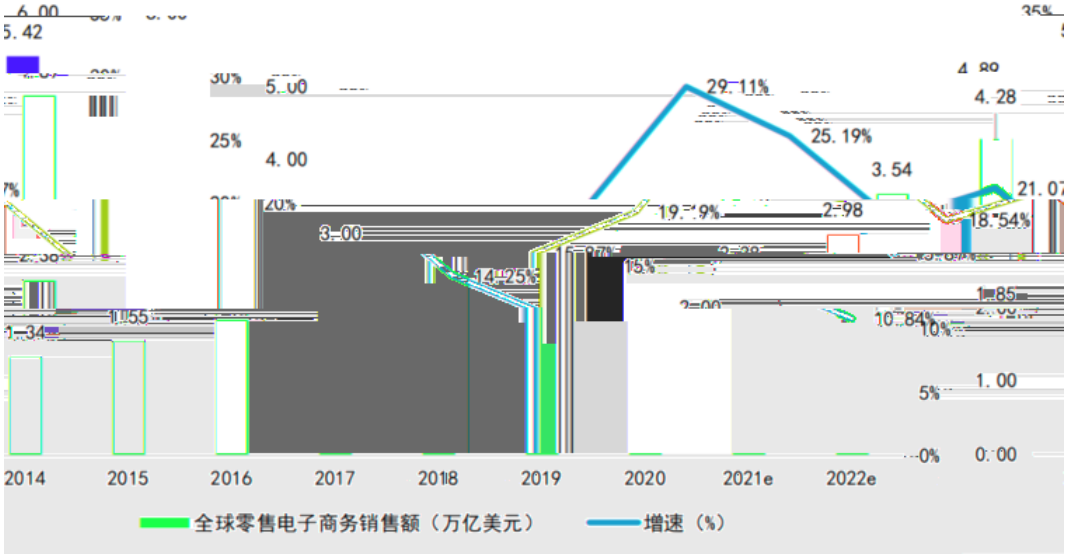
2

2015 1.55

2020 4.28 20%

2015 7.4% 2020 18%

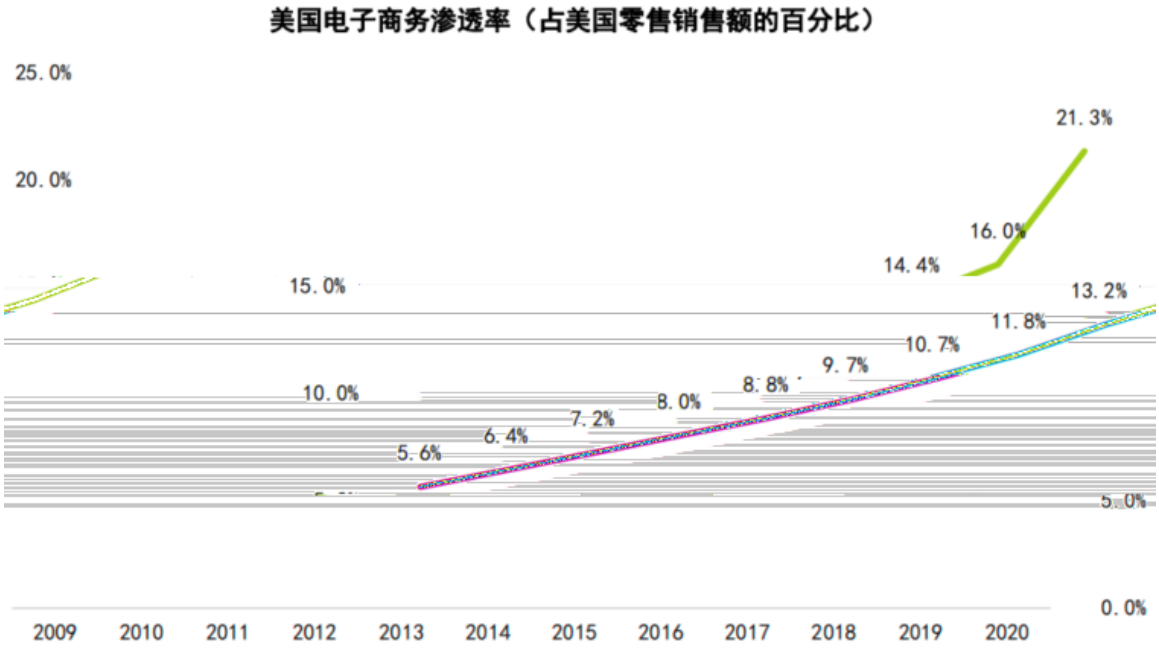
2014-2022年全球零售电子商务销售额



Statista, E-commerce Worldwide

2019

16% 2020 21.3%



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2013-2015

2014 1

“ ” 2018

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2021 7

B2B

2021

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2021 11

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Hettich Blum

Accuride

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1 Hettich

Kirchlengen

2 Blum

3 Accuride International Inc.

South Gate

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C13

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FANUC CNC

“ ”

“ ” “ SH-ABC ” “

” “ SH-ABC ” “ ” 2021

“ 2020 ” “ 2021 100

” “ 2021 100 ”

4

1

“ SH-ABC ”

10kg 800kg

17mm 76mm

26mm 35mm 40mm 45° 270°

2

30

3

Oracle ERP PLM Product Lifecycle Management

OA Office Automation HR Human Resource

ERP Enterprise Resource Planning MES

Manufacturing Execution System

2

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10

Lowe ’

s Home Depot Best Buy 2020

58%

12% 2021

2019 47% 2021 34.3%

2019 10.9

2021 37.4%

94.2% 87.9% 81.7% 2021

42.3% 36.9% “ ”

2

“

”

1 300866.SZ

66.55 93.53

125.74 28.65

2 002640.SZ

178.74 170.21 88.18 14.66

3 300209.SZ

2019

B2C eBay

3C

38.67 50.27 17.64 2.30

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2007

RAVPower TaoTronics VAVA Anjou Sable HooToo

ebay

Costco

“ ” 2008 B2C

2018

9 11 20 23 2019

“ ”

RavPower TaoTronics VAVA Sable

2020 “ 2020

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2021 “ ”

RAVPower Taotronics VAVA Anjou

Sable Hootoo “ ”

“ ”

eBay Rakuten Newegg

2021

6.05

2020 3.15 92.03%

23.47% 2020 16.87

2022

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RAVPower TaoTronics VAVA Anjou Sable

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AEO

Authorized Economic Operator

AEO

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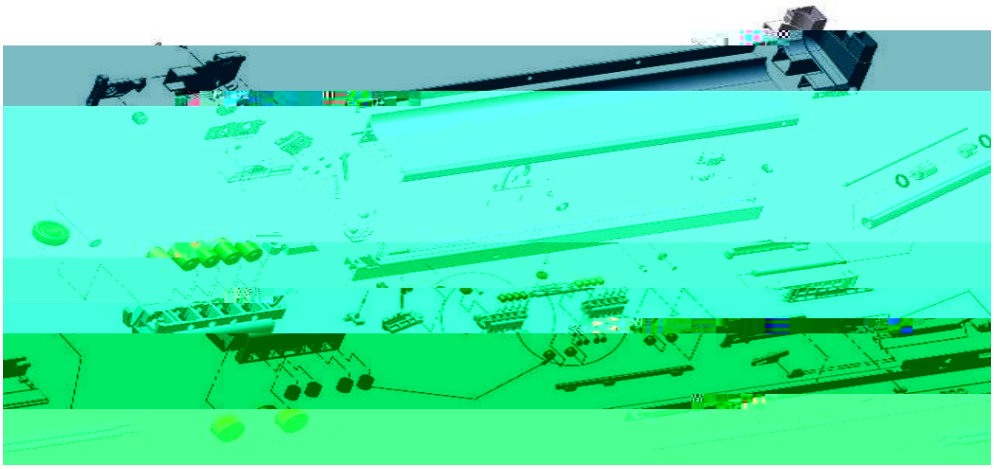

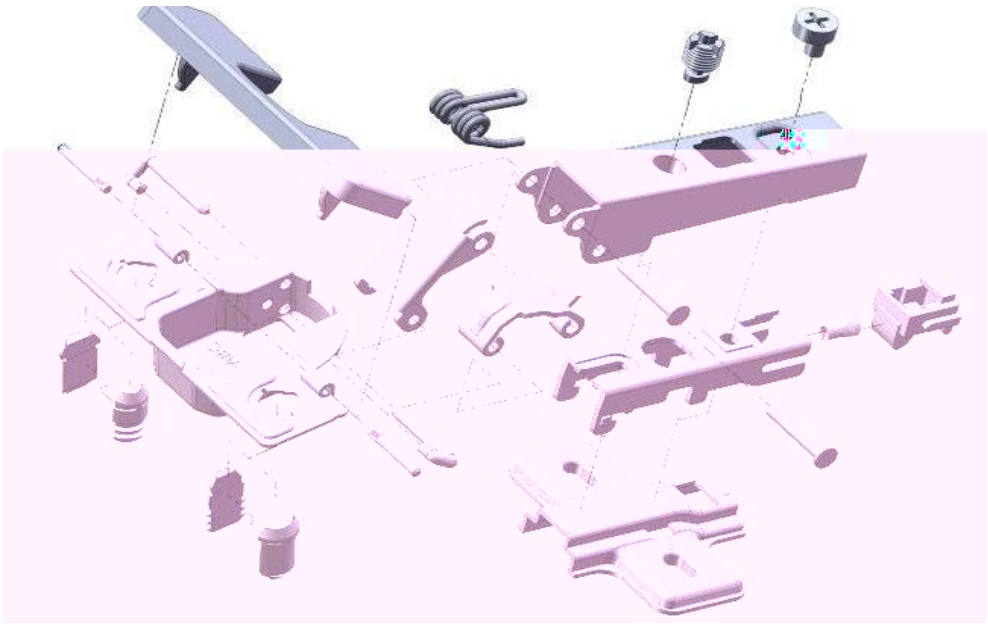

IT

2

RAVPower TaoTronics VAVA Anjou Sable HooToo

	iSmart Multiprotect	
		Soundbar LED

	Anjou	
	Sable	
	iPhone 4K C USB HooToo	USB

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		Oracle
		Oracle MRP
		OA OA

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ERP

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BOM

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Oracle

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MRP

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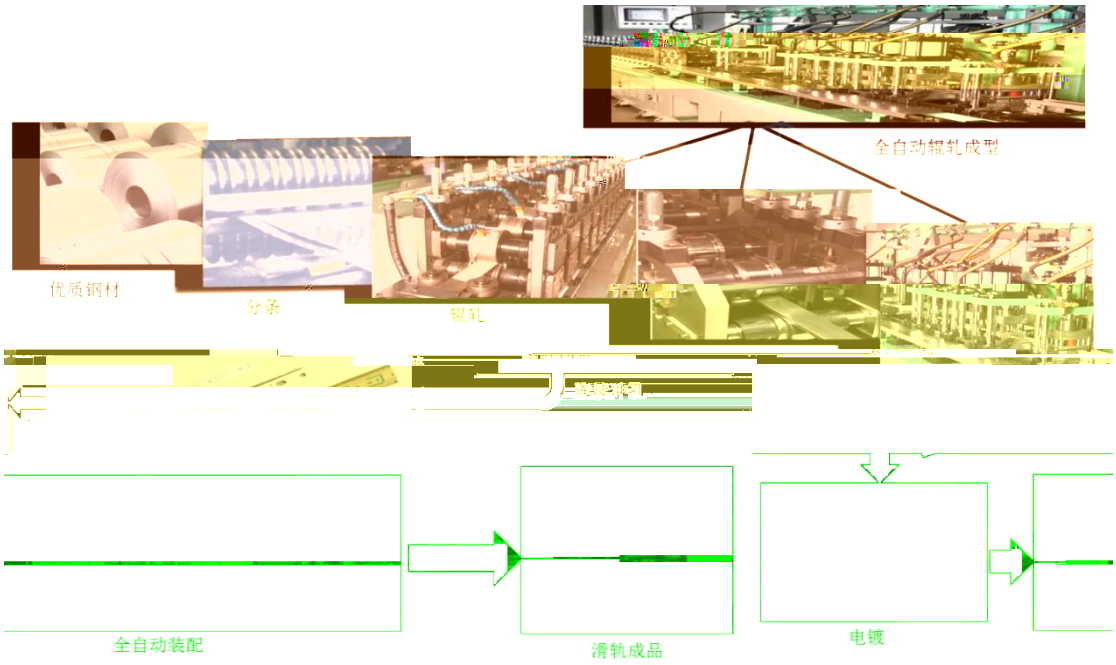

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		2022 1-3	2021	2020	2019
		39,180,000	156,720,000	143,560,000	130,600,000
		31,246,772	141,440,860	107,830,339	85,831,499
		31,843,448	140,791,721	105,334,758	85,982,006
		101.91%	99.54%	97.69%	100.18%
		79.75%	90.25%	75.11%	65.72%
		23,388,750	93,555,000	90,220,000	89,100,000
		16,418,782	72,159,881	58,685,064	55,039,984
		13,155,984	71,221,495	55,085,365	53,980,957
		80.13%	98.70%	93.87%	98.08%
		70.20%	77.13%	65.05%	61.77%

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ISO9001

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OQC Outgoing Quality Control OQC

“ ”

“ 99% ”

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PE

AQL Acceptable Quality Limit SIP Session Initiation Protocol

SQE

CE

FAE

QC AQL

2

CE

FCC C-Tick

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QC Quality Control

1

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B2C B2C

Seller Central

B2B

1

		2022 1-3		2021		2020		2019	
[redacted]		22,602.48	38.41%	87,649.27	23.95%	60,745.81	[redacted]	54,012.59	

“ ”

eBay

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	2022 1-3		2021		2020		2019	
	13,913.16	23.65%	59,710.54	16.32%	43,975.66	7.96%	72,427.71	20.74%
	44,927.47	76.35%	306,264.69	83.68%	508,320.49	92.04%	276,705.94	79.26%

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	2022 1-3		2021	2020		2019	

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2022 3 31 21

1		0311071688	3	/		/	18,844.65/ 25,428.08	2053/4/2	
2		0311048528	7	/		/	7,437.33/ 3,799.68	2044./12/31	
3		2017 0023055	15 -1	/	/	/	80,691.805/ 4,763.52	2060/9/27	
4		2017 0027048	15 -6	/	/	/	80,691.805/ 6,559.4	2060/9/27	
5		2017 0023056	15 -3	/	/	/	80,691.805/ 2,460.26	2060/9/27	
6		2017 0027053	15 -4	/	/	/	80,691.805/ 6,598.9	2060/9/27	
7		2017 0039307	15 -5	/					

8		2017 0023053	15 -2	/	/	/	80,691.805/ 20,400.16	2060/9/27	
9		2017 0039308	15 -3	/	/	/	80,691.805/ 26,593.48	2060/9/27	
10		2017 0023057	15 -1	/	/	/	80,691.805/ 2,297.02	2060/9/27	
11		2017 0023054	15 -2	/	/	/	80,691.805/ 2,460.26	2060/9/27	
12		2021 0126626							

20		2021 0126623	662 14 902	/	/	/	54,910.97/ 286.63	2066/7/19	
21		2021 0126622	662 14 901	/	/	/	54,910.97/ 254.74	2066/7/19	

2022 3

31

3

2022 3 31

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				m²			
1			11	3,085.00	2021/11/01 - 2022/10/31		
2			4 2 4 5 25	-	2021/11/01 - 2022/10/31		
3			2-5 01 02 03 04 06 20	-	2022/03/01 - 2023/02/28		
4			WORLD E 9F E906	222.92	2022/03/01 - 2025/02/28		2022004357
5			1 WORLD E 9 901 902 903 905 906 908 909	1,169.06	2022/03/14 - 2023/02/28		2022004358
6			WORLD C 28F 7	2,083.80	2020/12/21 - 2023/12/20		2022004563

7			2 4 8	9,550.75	2021/03/01 - 2026/04/30		
8			1218	35.00	2021/12/27 - 2022/06/30		
9			2-3	-	2021/12/01 - 2022/05/31		
10			5 G	-	2021/11/12 - 2022/05/11		
11			6 3	95.67	2021/09/21 - 2022/09/20		
12			WORLD F 22	-	2021/12/18 - 2022/12/17		
13			1 4403	88.02	2022/03/01 - 2022/08/31		
14			B 2501	358.10	2021/12/01 - 2022/11/30		
15			A 2707	156.59	2021/11/16 - 2022/11/15		
16			ORLD E 202	102.00	2021/04/01 - 2025/05/13		

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1-3 7-16

A

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		LLC		California 92835, United States		
2	STK	Hangzhou Silicon Valley Innovation Center LLC	12,100	160 E. Tasman Ave., Suite 215, San Jose, California, United States	-	2021/1/1
3	STK	CP6CPC, LLC	767	20410 Town Center Lane, Cupertino, California 95014, United States		2022/6/27-2023/6/27

ZBT

ZBT

A Rellingen Halstenbeker Weg 98c, 25462 Rellingen

1,026 2016 08 01

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2016 10 31 1

2016 9 15 2019 9 30

2018 12 4 2 7 2019 1

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2019 6 28 3 2 2021 9

30 Halstenbeker Weg 98b

777.71 2019 11 16 2021 9 30

2 2023 9 30

B Halstenbek , Gewerbering 10-14, 25469 Hastenbek

2,726 2021 6 22 2022 6 30

3

2021 7 22 1 Gewerbering 10-14, 25469 Hastenbek, 2,052 2021 07 21 2021 10 31 1 3 2022 6 2022 7 31

ZBT ZBT SVJ SVJ

A

	“ PMO
	SVJ
	3-18-6( )PMO III9
	2021 6 1 2024 5 31
	1,496,080
	190.22

B

	Alpher Cube SVJ
	26 3 6 14 4 1
	2019 4 1 2021 3 31 2023 3 31 2022 8 31
	1,310,000
	627

C 1

	SVJ
	4 19 1 1 2
	2022 8 1 2025 7 31
	702,460
	127.72

EURO-TECH

Bignon Lebray EURO-TECH

VEGA 2021 1 2

	EURO-TECH	VEGA	37A rue C6sar Loridan-59910 Bondues	324m ^{2} 432m ^{2}	2021/1/1 - 2030/1/1	52.800 /	13.200

Bignon Lebray EUTO-TECH

EURO-TECH

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1 **Sunvalley E-commerce (HK) Limited**

2021 03091

7251

2021 8 6

Sunvalley E-commerce (HK) Limited

2021 8 6

15,081,292 4.27%

2,059,612 0.58% 3,983,928

1.13% 1,494,780

0.42% 1,494,780 0.42%

1,494,780 0.42%

1,494,780 0.42%

182,031,194.44

24,859,516.84 48,086,010.96 18,041,994.6

18,041,994.6 18,041,994.6 18,041,994.6 4

LPR 2021 4 23

2021 8 6 8,254,103.38

1,127,240.98 2,180,433.45

818,103.78	818,103.78
818,103.78	818,103.78

14,834,192.95

2021 9 10

2 Sunvalley E-commerce HK Limited 2021 03 98

2020 11 20

Sunvalley E-commerce HK Limited

Sunvalley E-commerce HK Limited 5,311.90

2018 12 2

2020 11 20 19,202,518.5

Sunvalley E-commerce HK Limited

55

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2022 6

5,311.90

1,593.57

2019 6 23 1,593.57

2,655.95 2019 10 12 2,655.95

1,062.38 2020 5 11

1,062.38

2022 6 16

3 **2022**

0306 54

2021 10 18

2,126,316.33

12,608.21 2,138,924.54

5 TCL SKL

2021 5702

2021 11 5 TCL

SKL TCL

639,749

6,360,366.40

432,138.59

4,157,125.50

1,115,611.97

2022 1 26

2021 12 29 TCL

9,114,254

9,114,254

634,997.15

2022 3 22

2022 6 10

2022 5 6

9,114,254

634,997.15

2022 5 16

6 **2021** **5914** **-5**

2021 11 15

11,940,026.57

2,449,358.89 2

2022 2 17

2022 3 4

2,186,988.34

351,099.87

2022 4 20

7

2022 0309 1630

2022 1 20

“ ”

51,764,730.38

396,184.96 50,000

52,210,915.34

2022 3 22

2022 3 24

3,307,062

9,453,321.20

2022 4 7

7,249,993.43

5,075,658.14

35,295,987.31

4,116,986. 04

396,184.96

50,000

26,105.46

8 **2022**

0309 1986

2022 1 17

1,378,097.90

275,619.58

140,625

1,794,342.48

2022 6 9

9 **SKL**

2022 0391 4209

2022 3 10

SKL

5,646,147.74 4,546,426.67 170,499.39

1,099,721.07) SKL

170,499.39 8,009.64

4,423,862.33

2,756,146.10

SKL

12,940,843.94

2022 8 16

10 **2022 0309**

3700

2022 2 23

2021 3 5 TT-TF003

“ ”

2021 5 17 TT-HEO11

“ ”

134.5

121.4

26.9 26.9 53.8

24.28

24.28 48.56

2022 7 1

11

2022 2821 -4

2022 4 22

8,650,758.66

10,028,318.79

18,679,077.45 2

7,011,903

28,179,423.79

390,000

2022 6 7

12 SKL

2022 0391 2803

2022 4 22

SKL

SKL 272,788.57 SKL

112,924.00 SKL

1,112,038.92

SKL 2,860 /

3,563,203.73

13 SKL

2022 5 27

SKL

SKL 1,172,700.09

7,912,911.12 2021 9 16

1.5 2022

5 18 304,597.62 8,217,508.74

14 2022

3057

2022 5 20

6,477,077.14

2020 5 19 143,675.83

1,419,295.43

2022 7 13

15

2022 0309 8863

2022 6 1

1,383,044.6 1,734.96

1 345,761.16

LPR 50% 2022 5 1

2022 6 2 1,734.96 2

1,037,283.44

LPR 50%

50,000

2022 7 14

16

2022

0391 4903

2022 5 31

2022 5 20

4,749,700 1.35%

1,063,596

0.30%

2022 5 20

3,302,946.585

739,625.824

100,000

6,722

2022 7 6

17

2022 0309 8813

2022 4 6

1,180,995.8 500,000.00

1,471,521.86 40

/

15,000.00 17,023.2

493,956.52 1,376,040.01

80 /

2022 7 20

2022 8 22

2021 6 “ ”

2020 8

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Sunvalley E-commerce HK Limited 2022 0391 456

2022 1 7

Sunvalley E-commerce HK Limited

550,000

340,177.44

198,347.30

28,313.55 48,595,568.54

2022 5 10

2 Sunvalley E-commerce(HK) Limited

2022 0391 3239

2022 3 22

Sunvalley E-commerce(HK) Limited

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> 48,000,000

2022 4 11

2022 5

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48,000,000

460 581.10 Tellephony Delivery Co. W.L.L SKL 10,770 200 104,304 Tellephony Delivery Co. W.L.L Tellephony Delivery Co. W.L.L SKL Tellephony Delivery Co. W.L.L 45

3

1 Council for Education and Research on Toxics Ace Hardware STK 74

GCA LAW PARTNERS LLP Report and Opinion Council for Education and Research on Toxic 2021 10 27 75

CERT 65

CERT

STK

STK

STK

2 Oh STK

GCA LAW PARTNERS LLP Report and Opinion 2022 2 10 Sunvalleytek

Sunvalleytek

Sunvalleytek

2022 9 30 2023 2

3 Gallegos STK

GCA LAW PARTNERS LLP Report and Opinion

Lizbeth Gallegos 2022 5 24 STK

Pharaoh Staffing ˜ı

21,000

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1 STK

AKIN GUMP STRAUSS HAUER & FELD LLP

Tax Memo STK

2019 7 3 STK 14

STK

STK RAVPower

STK 340,177.44

2019 9 18 STK Akin Gump

2021 1 STK 340,177.44

2021 9 8 STK 19 1592
STK 1,840,391.98 340,177.44
STK Akin Gump STK
340,177.44 2021 9
27 STK 340,177.44

2021 12 7 STK Akin Gump 2021
9 8
STK STK

STK Akin Gump Tax Memo
19 1592
STK Bayes PLLC

2 ZBT

2021 3 17 5 7
ZBT ZBT 2011 2015
196,384.80 65.065 1,962.50 2021 5
14 ZBT 198,347.30
ZBT

3 SVJ

2021 SVJ

10,871,571

2019
1 1 2022 6 30 SVJ
SVJ

2019 1 1 2022 6 30

4 SKL

2020 11 30 PUBLIC FINANCES DIRECTORATE GENERAL

Sunvalley(HK) Limited

2015 1 2019 8 VAT 495.0891

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1.4 5.1.1 5.3.6

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1 2021 4 23 www.cninfo.com.cn

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2018 11

1.4 2.11 3.1.5 3.1.7

2015 4.2.1 4.2.3 4.2.8 4.2.9

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“ 2021 4 27 , Sunvalley E-commerce HK Limited

5,311.9 7,287.15

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2021 2021

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35,205.86 14,490.21 27,903.82

11,982.46 7,302.04 2,507.75 2021

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CELLECTIONS CORP

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35,205.86 14,490.21 27,903.82

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CELLECTIONS CORP

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2022 3 31 4.32

2021 15.83 78.58% 82.03%

0.72 2.27

		2022/3/31	2021/12/31	2020/12/31	2019/12/31
%	CSRC	53.45	54.71	54.35	52.98
		82.03	81.77	50.56	46.84
	CSRC	2.27	1.85	1.67	1.15
		0.72	0.99	1.75	1.15

Wind

2022 3

31

9.34

68.42% 1.01

2

2018

2022 3 31 53,192.03

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30,143.96 2022 3 31

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2022 3 31 21,012.07

11,914.42 2020

14,855.35 21,173.17 -152,362.99 -2,686.03

2,590.38 4,298.29 6,509.64 1,430.64

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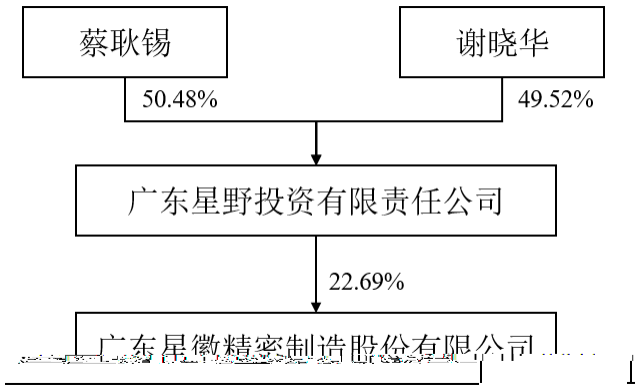
2022 3 31

22.69%



1973

P5727*** 1994 11 2009 12

2009 12

4.89 /

80% 20

= 20 / 20

P1=P0-D

P1=P0/ 1+N

P1= P0-D / 1+N

P0 D N

P1

50,000 1

102,249,488

30%

N1=N0 × (1 N2 K)

N0 N1

N2 K

30%

18

30%

36

50,000.00

	50,000.00
	50,000.00

102,249,488

1		80,127,735	21.71%	80,127,735	17.00%
2		-	-	102,249,488	21.69%
3		288,994,440	78.29%	288,994,440	61.31%
		369,122,175	**100.00%**	**471,371,663**	**100.00%**

369,122,175

80,127,735 21.71%

102,249,488

369,122,175 471,371,663

38.69%

2022 6 17 2022

7 15 2022

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4.89 / 1

102,249,488

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80% 20

= 20 / 20

P1=P0-D

P1=P0/ 1+N

P1= P0-D / 1+N

P0 D N

P1

30%

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30%

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2018 +

1

2022 3 31 4.32

2021 15.83 78.58% 82.03%

0.72 2.27

		2022/3/31	2021/12/31	2020/12/31	2019/12/31
%	CSRC	53.45	54.71	54.35	52.98
		82.03	81.77	50.56	46.84
	CSRC	2.27	1.85	1.67	1.15
		0.72	0.99	1.75	1.15

Wind

2022 3

31

9.34

68.42% 1.01

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2018

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2020

30,143.96 2022 3 31

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2022 3 31 21,012.07

11,914.42 2020

14,855.35 21,173.17 -152,362.99 -2,686.03

2,590.38 4,298.29 6,509.64 1,430.64

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2022 3 31 4.32

2021 15.83 78.58% 82.03%

0.72 2.27

		2022/3/31	2021/12/31	2020/12/31	2019/12/31
%	CSRC	53.45	54.71	54.35	52.98
	CSRC	82.03	81.77	50.56	46.84

8

2022 3 31 21,012.07

11,914.42 2020

14,855.35 21,173.17 -152,362.99 -2,686.03

2,590.38 4,298.29 6,509.64 1,430.64

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2018

2018 6 15 2018 7 17

2018 7 26

2018 8 13 2018 2018 12 5

[2018]2048

89,052.35 63,947.65 153,000

100%

- 8,782,936

7,528,230 3,764,115 15,056,461

317,990,433.00 353,122,175.00

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69,999,999.92 59,999,993.10

29,999,996.55 119,999,994.17 279,999,983.74

16,000,000.00 263,999,983.74 2019 9 30

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2018

			26,400.00					26,400.00		
			-							
			-			**2019**		21,040.79		
						2020		5,359.21		
1	100%	100%	26,400.00	26,400.00	26,400.00	26,400.00	26,400.00	26,400.00	-	100%

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2018

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2020 2018

2022 3 31 82.03%

eBay

2019 2020 2021

2022 1-3

88.33% 93.40% 76.54% 53.98%

2021 “ ”

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2019 2020 2021 2022 1-3 349,133.66

552,296.15 365,975.22 58,840.63

43.98% 36.92% 22.53% 29.60% 14,915.92

22,733.32 -152,350.69 -2,644.47 2021

2019 -2021

30%

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eBay

2018

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46.84% 50.56% 81.77%

82.03% 2021

2018

2022 3 31 53,192.03

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30,143.96 2022 3 31

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2022 3 31 21,012.07

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15%

2019 12 9 15% 1 †

10,074.72 60.62%

2.28% 27.27%

2020

80,127,735 60,200,000

75.13%

第六节　与本次发行相关的声明

一、发行人及全体董事、监事、高级管理人员声明

本公司及全体董事、监事、高级管理人员承诺本募集说明书内容真实、准确、完整，不存在虚假记载、误导性陈述或重大遗漏，按照诚信原则履行承诺，并承担相应的法律责任。

全体董事：

蔡耿锡　　谢晓华　　陈惠吟

蔡文华　　周　林　　吴　静

其他高级管理人员：

2022年8月26日

二、发行人控股股东、实际控制人声明

本公司或本人承诺本募集说明书内容真实、准确、完整，不存在虚假记载、

误导性陈述或

法定代表人：

蔡耿锡

广东[illegible]股份有限公司

2024 年 6 月 25 日

三、保荐机构（主承销商）声明

本公司已对募集说明书进行了核查，确认本募集说明书内容真实、准确、完整，不存在虚假记载、误导性陈述或重大遗漏，并承担相应的法律责任。

项目协办人签字：

保荐代表人签字：

法定代表人签字：

2022

Ω Ω

四、发行人律师声明

本所及经办律师已阅读广东昆仑精密制造股份有限公司向特定对象发行股票并在创业板上市的募集说明书，确认募集说明书内容与本所出具的[illegible]

[2022]005114

2022

[2022]0018303

[2022]0012401

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4 102,249,488

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5 2022 3 31 353,122,175

353,122,175 455,371,663

6 2021 -
152,362.99 -157,976.48 2021
2022
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	2021 /2021.12.31	**2022 /2022.12.31**	
	353,122,175	353,122,175	455,371,663
	46,383.93	-6,352.60	43,647.40
	-152,362.99	-52,736.53	-52,736.53
	-157,976.48	-58,350.02	-58,350.02
	-4.31	-1.49	-1.46
/	-4.47	-1.65	-1.61
/	-4.31	-1.49	-1.46
/	-4.47	-1.65	-1.61
	-124.92%	-263.48%	-218.08%

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2022-2024

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在为履行本人职责之必须的范围内发生，并严格接受公司的监督管理；

（3）本人承诺不动用公司资产从事与其履行职责无关的投资、消费活动；